

## Large-firm capabilities, small-firm service.

At Mansour Gavin, we take pride in striking a careful balance between offering the broad capabilities that large firms provide with the overriding commitment to personalized service that only small firms can deliver. It's what makes us an ideal choice for companies pursuing aggressive growth goals, but wanting thoughtful guidance along the way.

## 60 years. 5 simple rules.

More than 60 years ago, Mansour Gavin was created with just a few simple rules that still guide our work every day:

1. Develop personal relationships to better serve client needs.
2. Be creative in your solutions.
3. Look first at the business aspects of any issue, then the legal ramifications.
4. Be honest and frank with clients and do not be afraid to deliver bad news.
5. Become friends.

## Uniquely personalized approach.

Our attorneys work closely with you to learn the complexities of your business while uncovering new strategies that often extend beyond legal work. We are driven by your needs and focused on solving your challenges, and that's how we measure our success. This personalized approach lets us move quickly on emerging matters, use experienced attorneys more often, and focus on your long-term business goals.

## Practice areas include:

- \* General Civil Litigation
- \* Corporate and Business Services
- \* Real Estate and Land Use
- \* Labor and Employment
- \* Estate Planning and Probate
- \* Environmental
- \* Intellectual property

## The Mansour Gavin story: 1954 to today.

Formerly Merkel, Campbell, Dill and Zetzer, the firm began as the partnership of Reese Dill and Henry Zetzer in 1954. Ernest Mansour joined in 1955. In the late 1950s, the firm relocated from The Terminal Tower to 55 Public Square, in the heart of downtown Cleveland. In 1977, the firm restructured and became known as Mansour, Gavin, Gerlack & Manos Co., LPA.

The firm continued its growth over the next 30 years, increasing to its current size of 25 attorneys. In 2014, the firm simultaneously re-branded to become Mansour Gavin LPA and undertook its first office move in more than 50 years, relocating to North Point Tower at the corner of East 9th Street and Lakeside Avenue.

Today, Mansour Gavin provides a wide range of legal services to many successful privately held and publicly traded corporations. While we routinely handle complex legal matters, our firm focuses much of its attention on small and middle-market clients based in Northeast Ohio.

